

# UPS Capital Business Credit<sup>SM</sup>

## Financial Projections Worksheet



**Please note:** if you have this information captured in a different format, please skip this document and include your document with the loan application submission packet.

### Loan Application Identifiers - Applicant Company Information

Applicant Company Name	Applicant Company Phone ( ) -
------------------------	-------------------------------

### Financial Projections Worksheet

Fiscal Year Start (Month / Day) /

Year 1 Financials	Month:	Please Enter the month and values below. Provide all values as positive whole dollars. Do not use negative symbols.												Year Total
Gross Sales														
less: Allowance for Doubtful Accounts														
Net Sales														
Cost of Goods Sold														
Gross Profit														
less: Salaries & Wages														
less: Bank Fees														
less: Bad Debts														
less: Rents														
less: Postage & Shipping														
less: Taxes & Licenses														
less: Telephone														
less: Advertising														
less: Other deductions														
Total Operating Expenses														
Operating Profit														
less: Principal and Interest														
Total Debt Service Requirements														
Operating Profit after Debt Service														
less: Owner Salary														
less: Owner Compensation-other payments														
Operating Profit after Owners Compensation														
less: Income Tax Expense														
Operating Profit after Income Tax Expense														
less: Non-recurring Expenses														
Net Profit														

# UPS Capital Business Credit<sup>SM</sup>

## Financial Projections Worksheet



Year 2 Financials	Month:	Please Enter the month and values below. Provide all values as positive whole dollars. Do not use negative symbols.											Year Total
		_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	_____	
Gross Sales													
less: Allowance for Doubtful Accounts													
Net Sales													
Cost of Goods Sold													
Gross Profit													
less: Salaries & Wages													
less: Bank Fees													
less: Bad Debts													
less: Rents													
less: Postage & Shipping													
less: Taxes & Licenses													
less: Telephone													
less: Advertising													
less: Other deductions													
Total Operating Expenses													
Operating Profit													
less: Principal and Interest													
Total Debt Service Requirements													
Operating Profit after Debt Service													
less: Owner Salary													
less: Owner Compensation-other payments													
Operating Profit after Owners Compensation													
less: Income Tax Expense													
Operating Profit after Income Tax Expense													
less: Non-recurring Expenses													
Net Profit													